DIVERSIFYING MUNICIPAL REVENUE IN CONNECTICUT

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Overview

- Current Environment
- Arguments For & Against Diversification
- Policy Options
 - Adopt Local Sales Tax
 - Adopt Local Income Tax
 - Increase User Charges



Current Environment

Property Taxes/OSR Connecticut 88.0% U.S. 51.1%

Property Taxes/Tax Revenue Connecticut 98.8% U.S. 73.9%



Why Diversify Revenue

- Reduce reliance on property taxes
- Capture revenue raising capacity
- Revenue stability



Reasons Not to Diversify

- Property tax is a good tax
- Property tax is more stable
- Could lead to larger expenditures



Local Sales Tax

Considered a 1% tax on state base

- Revenue going to host town
- Regional sales tax



Estimated Revenue

- Generate an estimated \$607 million
- Rev per capita vary widely across towns
 - \$5 to \$717 for the Local Sales Tax
 - \$42 to \$230 for the Regional Sales Tax



Estimated Revenue per Capita





Other Issues

- Cross-border effects
- Fiscal disparities
- Could reduce property taxes by about 6.1%
- Cost of admin/compliance would be small



Other Issues

- Generate revenue from commuters/shoppers
- Some shifting of sales between towns
- Towns will compete for sales tax base
- More regressive than the property tax



Local Income Tax

Considered the following:

• AGI Tax:

0.75% tax on CT AGI

Income Surtax:

18% tax on CT tax liability

• Payroll Tax:

1% tax on earnings by place of employment

• Split Earnings Tax:

1% tax on earned income split by

- town of residence and town of employment
- Residence-based Tax:

1% tax on earned income of residents and those working in the town, with a credit to town of residence



Estimated Revenue

- Generate an estimated \$1,084 million
- Rev per capita vary widely across towns
 - AGI Tax: \$40 to \$1,773
 - Payroll Tax: \$22 to \$872
 - Split Earnings Tax: \$97 to \$760



Estimated Revenue per Capita





Other Issues

- Effect on employment
- Fiscal disparities
- Could reduce prop taxes by 11.5%
- Small admin cost for AGI Tax & Inc Surtax
- Large admin cost for earned income tax



Other Issues

- Payroll tax would generate rev from commuters
- AGI Tax and Inc Surtax are progressive
- Tax on earned inc is slightly regressive



User Charges and Fees

- Signals cost of providing public services
- Can reduce congestion
- Equity
- Can be a flat tax per household



Reliance on Current Charges

- CT raises 8.6% of OSR from current charges
- Average for U.S. is 22.9%
- Might increase revenue by \$349 to \$867 million



Reasons for Low Reliance

- State sets limits on some charges
- State is responsible for some services
- Reticence to use fees



Impact Fees

Not allowed in CT

Potential revenue of \$33.4 to \$45.2 million



Charges: Policy Options

- Review state limits on fees
- Encourage greater use of fees
- Encourage shifting to fees based on use
- Authorize impact fees



Thank You



Questions?





Figure 3. Percent Reduction in Property Taxes





